

THE TECH MUSEUM OF INNOVATION  
STATEMENT OF FINANCIAL POSITION

	March 31, 1996				December 31, 1995			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>ASSETS</b>								
<b>Current assets:</b>								
Cash and cash equivalents	1,450	5,762,112	106,900	5,870,462	616	5,289,020	106,900	5,396,536
Receivable from Securities Sale	-	3,835	-	3,835	-	25,487	-	25,487
Short Term Investments	-	42,075	-	42,075	-	55,641	-	55,641
Grants Receivable and other	63,017	197,335	-	260,352	65,002	420,952	-	485,954
Inventory	60,210	-	-	60,210	49,365	-	-	49,365
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Total current assets	124,677	6,005,357	106,900	6,236,935	114,983	5,791,100	106,900	6,012,983
<b>Property and equipment:</b>								
Exhibits and furnishings	6,645,341	-	-	6,645,341	6,636,363	-	-	6,636,363
Furniture, fixtures and equipment	726,291	-	-	726,291	571,110	-	-	571,110
Leasehold improvements	2,010,912	-	-	2,010,912	2,010,912	-	-	2,010,912
Less accumulated depreciation	(8,921,534)	-	-	(8,921,534)	(8,881,787)	-	-	(8,881,787)
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	461,009	-	-	461,009	336,597	-	-	336,597
Construction -in-progress	459,017	-	-	459,017	459,017	-	-	459,017
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Total Assets	<u>1,044,703</u>	<u>6,005,357</u>	<u>106,900</u>	<u>7,156,960</u>	<u>910,597</u>	<u>5,791,100</u>	<u>106,900</u>	<u>6,808,597</u>
<b>LIABILITIES</b>								
Current liabilities	91,232	123,233	-	214,465	54,351	101,040	-	155,390
Assets Payable/(Receivable)	572,865	(572,865)	-	-	576,073	(576,073)	-	-
Ending Net Assets	380,606	6,454,989	106,900	6,942,495	280,173	6,266,134	106,900	6,653,207
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Net Assets and Liabilities	<u>1,044,703</u>	<u>6,005,357</u>	<u>106,900</u>	<u>7,156,960</u>	<u>910,597</u>	<u>5,791,100</u>	<u>106,900</u>	<u>6,808,597</u>

**NOTES:**

Reporting requirements of FASB Statements 116 and 117 have been implemented in these financial statements. The Tech Operating Fund and the Capital Fund activities are recorded as unrestricted. The Restricted Tech Operating Fund and The Future Tech Funds are included as Temporarily Restricted. The Endowment Fund is reported as Permanently Restricted.

1996

THE TECH MUSEUM OF INNOVATION  
STATEMENT OF ACTIVITIES

	Quarter ended March 31, 1996				Year ended December 31, 1995			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Fund Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Fund Total
<b>Revenue and support:</b>								
Contributions	258,121	505,529	-	763,650	225,442	5,312,554	-	5,537,996
Admissions & fees	123,436	-	-	123,436	454,230	-	-	454,230
Public support	75,000	204,144	-	279,144	301,013	723,062	-	1,024,075
Memberships	11,162	-	-	11,162	524,709	10,000	-	534,709
Donated property & services	202,045	32,400	-	234,445	456,205	67,619	-	523,824
Store sales	51,912	-	-	51,912	164,051	-	-	164,051
Other	990	72,081	-	73,071	6,620	200,884	46,877	254,381
Net assets released from restrictions	625,298	(625,298)	-	-	3,073,186	(3,061,912)	(11,274)	-
<b>Total support and revenue</b>	<b>1,347,964</b>	<b>188,855</b>	<b>-</b>	<b>1,536,820</b>	<b>5,205,456</b>	<b>3,252,206</b>	<b>35,603</b>	<b>8,493,265</b>
<b>Expenses:</b>								
Museum Project	100,899	-	-	100,899	338,201	-	-	338,201
Exhibits, Programs & Experiences	492,160	-	-	492,160	1,960,370	-	-	1,960,370
Visitor Services	66,184	-	-	66,184	530,504	-	-	530,504
Education	76,939	-	-	76,939	343,473	-	-	343,473
Marketing	98,851	-	-	98,851	205,955	-	-	205,955
Development	201,177	-	-	201,177	660,878	-	-	660,878
Administration	171,574	-	-	171,574	436,169	-	-	436,169
<b>Total Expenses</b>	<b>1,207,784</b>	<b>-</b>	<b>-</b>	<b>1,207,784</b>	<b>4,475,550</b>	<b>-</b>	<b>-</b>	<b>4,475,550</b>
<b>Changes in Net Assets Before Depreciation</b>	<b>140,180</b>	<b>188,855</b>	<b>-</b>	<b>329,036</b>	<b>729,906</b>	<b>3,252,206</b>	<b>35,603</b>	<b>4,017,715</b>
Depreciation	39,748	-	-	39,748	1,115,972	-	-	1,115,972
<b>Change in Net Assets</b>	<b>100,432</b>	<b>188,855</b>	<b>-</b>	<b>289,288</b>	<b>(386,066)</b>	<b>3,252,206</b>	<b>35,603</b>	<b>2,901,743</b>
<b>Beginning Net Assets</b>	<b>280,173</b>	<b>6,266,134</b>	<b>106,900</b>	<b>6,653,207</b>	<b>666,240</b>	<b>3,013,928</b>	<b>71,297</b>	<b>3,751,464</b>
<b>Ending Net Assets</b>	<b>380,606</b>	<b>6,454,989</b>	<b>106,900</b>	<b>6,942,495</b>	<b>280,173</b>	<b>6,266,134</b>	<b>106,900</b>	<b>6,653,207</b>

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Technology Center of Silicon Valley  
 THE TECH MUSEUM OF INNOUATION

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Q1 - 1996 OPERATING FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	UARIANCE	1996 BUDGET
<b>REVENUE</b>						
Contributions	288,381	240,000	288,381	240,000	48,381	1,485,000
Memberships	11,162	25,000	11,162	25,000	(13,838)	95,000
Admissions and Fees	133,186	133,500	133,186	133,500	(314)	533,500
Public Support	75,000	75,000	75,000	75,000	0	800,000
Store revenue	51,912	48,900	51,912	48,900	3,012	187,000
Advertising	0	0	0	0	0	90,000
Other	990	900	990	900	90	3,600
<b>TOTAL REVENUE</b>	<b>560,631</b>	<b>523,300</b>	<b>560,631</b>	<b>523,300</b>	<b>37,331</b>	<b>3,194,100</b>
<b>EXPENSES:</b>						
Visitor Services	66,184	53,700	66,184	53,700	12,484	231,100
Engineering	94,831	120,300	94,831	120,300	(25,469)	511,200
Education and Programs	123,653	109,400	123,653	109,400	14,253	559,100
HyperTech	0	0	0	0	0	306,600
Development	129,490	137,200	129,490	137,200	(7,710)	572,600
Marketing	68,596	78,000	68,596	78,000	(9,404)	354,500
Administration	95,245	101,400	95,245	101,400	(6,155)	423,800
<b>TOTAL EXPENSE</b>	<b>577,999</b>	<b>600,000</b>	<b>577,999</b>	<b>600,000</b>	<b>(22,001)</b>	<b>2,958,900</b>
<b>REVENUE OVER EXPENSES</b>	<b>(17,368)</b>	<b>(76,700)</b>	<b>(17,368)</b>	<b>(76,700)</b>	<b>59,332</b>	<b>235,200</b>

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 THE TECH MUSEUM OF INNOVATION

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Q1 - 1996 FUTURE TECH FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1996 BUDGET
REVENUE						
Contributions	518,831	1,474,600	518,831	1,474,600	(955,769)	5,900,800
Public Support	204,144	230,100	204,144	230,100	(25,956)	579,200
Campaign Support	25,000	0	25,000	0	25,000	75,000
Other	72,081	30,000	72,081	30,000	42,081	120,000
<b>TOTAL REVENUE</b>	<b>820,056</b>	<b>1,734,700</b>	<b>820,056</b>	<b>1,734,700</b>	<b>(914,644)</b>	<b>6,675,000</b>
EXPENSES:						
Exhibits	265,982	291,600	265,982	291,600	(25,618)	1,166,400
Engineering	64,953	75,300	64,953	75,300	(10,347)	337,600
HyperTech	2,946	4,900	2,946	4,900	(1,954)	106,000
Museum Project	100,899	93,600	100,899	93,600	7,299	374,400
Development	56,087	70,500	56,087	70,500	(14,413)	356,000
Administration	43,929	43,200	43,929	43,200	729	180,600
Education and Programs	9,050	11,100	9,050	11,100	(2,050)	44,400
<b>TOTAL EXPENSE</b>	<b>543,846</b>	<b>590,200</b>	<b>543,846</b>	<b>590,200</b>	<b>(46,354)</b>	<b>2,565,400</b>
<b>REVENUE OVER EXPENSES</b>	<b>276,210</b>	<b>1,144,500</b>	<b>276,210</b>	<b>1,144,500</b>	<b>(868,290)</b>	<b>4,109,600</b>

THE TECH MUSEUM OF INNOVATION  
STATEMENT OF FINANCIAL POSITION

	June 30, 1996				March 31, 1996			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>ASSETS</b>								
Cash and cash equivalents	1,450	1,202,698	-	1,204,148	1,450	1,159,734	-	1,161,184
Receivable from Securities Sale	-	1,155	-	1,155	-	3,835	-	3,835
Investments	-	5,951,584	110,039	6,061,623	-	4,636,745	106,900	4,743,645
Contributed support receivable, net	131,033	4,153,428	-	4,284,461	131,033	4,153,428	-	4,284,461
Public support receivable, net	-	2,508,975	-	2,508,975	-	2,486,726	-	2,486,726
Grants receivable, prepaids and other	53,243	21,815	-	75,059	57,305	26,633	-	83,938
Inventory	72,636	-	-	72,636	62,842	-	-	62,842
Property and equipment, net	512,668	-	-	512,668	549,717	-	-	549,717
Construction-in-progress	659,017	-	-	659,017	459,017	-	-	459,017
Other assets	5,000	-	-	5,000	5,000	-	-	5,000
<b>Total assets</b>	<u>1,435,047</u>	<u>13,839,656</u>	<u>110,039</u>	<u>15,384,742</u>	<u>1,266,363</u>	<u>12,467,102</u>	<u>106,900</u>	<u>13,840,365</u>
<b>LIABILITIES AND NET ASSETS</b>								
<b>Liabilities</b>								
Accounts payable and accrued expenses	115,409	161,030	-	276,439	112,344	123,434	-	235,778
Payable(receivable) between catagories	645,882	(655,921)	10,039	-	561,070	(567,970)	6,900	-
<b>Total liabilities</b>	<u>761,291</u>	<u>(494,891)</u>	<u>10,039</u>	<u>276,439</u>	<u>673,415</u>	<u>(444,536)</u>	<u>6,900</u>	<u>235,778</u>
<b>Net assets</b>	<u>673,756</u>	<u>14,334,547</u>	<u>100,000</u>	<u>15,108,303</u>	<u>592,948</u>	<u>12,911,639</u>	<u>100,000</u>	<u>13,604,587</u>
<b>Total net assets and liabilities</b>	<u>1,435,047</u>	<u>13,839,656</u>	<u>110,039</u>	<u>15,384,742</u>	<u>1,266,363</u>	<u>12,467,102</u>	<u>106,900</u>	<u>13,840,365</u>

NOTES:

- Reporting requirements of FASB Statements 116 and 117 have been implemented in these financial statements . The Tech Operating Fund and the Capital Fund activities are recorded as unrestricted. The Restricted Tech Operating Fund and The Future Tech Funds are included as Temporarily Restricted. The Endowment Fund is reported as Permanently Restricted.
- Pledges are recorded as revenue and pledge balances as receivables. Pledge revenue and receivable are revised annually.

THE TECH MUSEUM OF INNOVATION  
STATEMENT OF ACTIVITIES

	Quarter ended June 30, 1996				Year ended March 31, 1996			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Fund Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Fund Total
Revenue and support:								
Contributions	284,403	2,029,686	-	2,314,089	264,159	489,260	-	753,419
Admissions & fees	154,026	15,000	-	169,026	133,186	-	-	133,186
Public support	75,000	227,699	-	302,699	75,000	204,144	-	279,144
Memberships	18,132	-	-	18,132	9,162	-	-	9,162
Donated property & services	48,566	33,149	-	81,715	197,610	32,400	-	230,010
Store sales	49,008	-	-	49,008	51,912	-	-	51,912
Other	187	76,793	-	76,980	990	72,081	-	73,071
Net assets released from restrictions	959,419	(959,419)	-	0	608,366	(608,366)	-	-
<b>Total support and revenue</b>	<b>1,588,741</b>	<b>1,422,908</b>	<b>0</b>	<b>3,011,649</b>	<b>1,340,385</b>	<b>189,519</b>	<b>-</b>	<b>1,529,904</b>
Expenses:								
Museum Project	101,383	-	-	101,383	97,805	-	-	97,805
Exhibits, Programs & Experiences	550,770	-	-	550,770	492,078	-	-	492,078
Visitor Services	58,530	-	-	58,530	66,184	-	-	66,184
Education	66,033	-	-	66,033	72,504	-	-	72,504
Marketing	102,337	-	-	102,337	98,851	-	-	98,851
Development	404,360	-	-	404,360	201,177	-	-	201,177
Administration	169,254	-	-	169,254	171,524	-	-	171,524
<b>Total Expenses</b>	<b>1,452,667</b>	<b>-</b>	<b>-</b>	<b>1,452,667</b>	<b>1,200,123</b>	<b>-</b>	<b>-</b>	<b>1,200,123</b>
Changes in Net Assets Before Depreciation	136,074	1,422,908	0	1,558,982	140,262	189,519	-	329,781
Depreciation	55,266	-	-	55,266	39,748	-	-	39,748
<b>Change in Net Assets</b>	<b>80,808</b>	<b>1,422,908</b>	<b>0</b>	<b>1,503,716</b>	<b>100,514</b>	<b>189,519</b>	<b>-</b>	<b>290,033</b>
Beginning Net Assets	592,948	12,911,639	100,000	13,604,587	492,434	12,722,120	100,000	13,314,554
<b>Ending Net Assets</b>	<b>673,756</b>	<b>14,334,547</b>	<b>100,000</b>	<b>15,108,303</b>	<b>592,948</b>	<b>12,911,639</b>	<b>100,000</b>	<b>13,604,587</b>

Q2 - 1996 OPERATING FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1996 BUDGET
<b>REVENUE</b>						
Contributions	290,103	320,000	571,911	560,000	11,911	1,485,000
Memberships	18,132	25,000	27,294	50,000	(22,706)	95,000
Admissions and Fees	154,026	141,700	287,212	275,200	12,012	533,500
Public Support	75,000	75,000	150,000	150,000	0	800,000
Store revenue	49,008	50,200	100,920	99,100	1,820	187,000
Advertising	0	0	0	0	0	90,000
Other	187	900	1,177	1,800	(623)	3,600
<b>TOTAL REVENUE</b>	<b>586,456</b>	<b>612,800</b>	<b>1,138,514</b>	<b>1,136,100</b>	<b>2,414</b>	<b>3,194,100</b>
<b>EXPENSES:</b>						
Visitor Services	58,530	70,200	124,714	123,900	814	231,100
Engineering	117,825	120,300	212,573	240,600	(28,027)	511,200
Education and Programs	138,613	192,100	262,266	301,500	(39,234)	559,100
HyperTech	0	51,600	0	51,600	(51,600)	306,600
Development	212,173	107,000	341,663	244,200	97,463	572,600
Marketing	73,800	65,500	142,397	143,500	(1,103)	354,500
Administration	89,825	101,400	185,070	202,800	(17,730)	423,800
<b>TOTAL EXPENSE</b>	<b>690,766</b>	<b>708,100</b>	<b>1,268,683</b>	<b>1,308,100</b>	<b>(39,417)</b>	<b>2,958,900</b>
<b>REVENUE OVER EXPENSES</b>	<b>(104,310)</b>	<b>(95,300)</b>	<b>(130,169)</b>	<b>(172,000)</b>	<b>41,831</b>	<b>235,200</b>

Q2 - 1996 FUTURE TECH FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1996 BUDGET
<b>REVENUE</b>						
Contributions	1,968,986	1,475,400	2,415,596	2,950,000	(534,404)	5,900,800
Public Support	227,699	230,100	431,844	460,200	(28,356)	579,200
Campaign Support	55,000	50,000	80,000	50,000	30,000	75,000
Other	73,142	30,000	145,223	60,000	85,223	120,000
<b>TOTAL REVENUE</b>	<b>2,324,827</b>	<b>1,785,500</b>	<b>3,072,663</b>	<b>3,520,200</b>	<b>(447,537)</b>	<b>6,675,000</b>
<b>EXPENSES:</b>						
Exhibits	262,249	291,600	528,230	583,200	(54,970)	1,166,400
Engineering	66,946	80,100	131,898	155,400	(23,502)	337,600
HyperTech	21,054	31,700	24,000	36,600	(12,600)	106,000
Museum Project	101,383	93,600	199,188	187,200	11,988	374,400
Development	178,660	120,000	234,748	190,500	44,248	356,000
Administration	78,168	43,200	122,047	86,400	35,647	180,600
Education and Programs	9,817	11,100	18,867	22,200	(3,333)	44,400
<b>TOTAL EXPENSE</b>	<b>718,277</b>	<b>671,300</b>	<b>1,258,978</b>	<b>1,261,500</b>	<b>(2,522)</b>	<b>2,565,400</b>
<b>REVENUE OVER EXPENSES</b>	<b>1,606,550</b>	<b>1,114,200</b>	<b>1,813,685</b>	<b>2,258,700</b>	<b>(445,015)</b>	<b>4,109,600</b>

THE TECH MUSEUM OF INNOVATION  
STATEMENT OF ACTIVITIES

	Quarter ended September 30, 1996				Quarter ended June 30, 1996			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Fund Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Fund Total
Revenue and support:								
Contributions	435,730	481,590	-	917,320	284,403	2,029,686	-	2,314,089
Admissions & fees	127,760	9,000	-	136,760	154,026	15,000	-	169,026
Public support	590,000	103,624	-	693,624	75,000	227,699	-	302,699
Memberships	24,385	-	-	24,385	18,132	-	-	18,132
Donated property & services	104,978	789,172	-	894,150	48,566	33,149	-	81,715
Store sales	47,914	-	-	47,914	49,008	-	-	49,008
Other	3,021	95,152	-	98,173	187	76,793	-	76,980
Net assets released from restrictions	1,494,807	(1,494,807)	-	0	962,558	(962,558)	-	-
<b>Total support and revenue</b>	<b>2,828,595</b>	<b>(16,269)</b>	<b>0</b>	<b>2,812,326</b>	<b>1,591,880</b>	<b>1,419,769</b>	<b>-</b>	<b>3,011,649</b>
Expenses:								
Museum Project	94,582	-	-	94,582	101,383	-	-	101,383
Exhibits, Programs & Experiences	625,238	-	-	625,238	550,770	-	-	550,770
Visitor Services	56,221	-	-	56,221	58,530	-	-	58,530
Education	74,430	-	-	74,430	66,033	-	-	66,033
Marketing	115,039	-	-	115,039	102,337	-	-	102,337
Development	223,131	-	-	223,131	404,360	-	-	404,360
Administration	176,469	-	-	176,469	169,254	-	-	169,254
<b>Total Expenses</b>	<b>1,365,110</b>	<b>-</b>	<b>-</b>	<b>1,365,110</b>	<b>1,452,667</b>	<b>-</b>	<b>-</b>	<b>1,452,667</b>
Changes in Net Assets Before Depreciation	1,463,485	(16,269)	0	1,447,216	139,213	1,419,769	-	1,558,982
Depreciation	51,992	-	-	51,992	55,266	-	-	55,266
<b>Change in Net Assets</b>	<b>1,411,493</b>	<b>(16,269)</b>	<b>0</b>	<b>1,395,224</b>	<b>83,947</b>	<b>1,419,769</b>	<b>-</b>	<b>1,503,716</b>
Beginning Net Assets	676,895	14,331,408	100,000	15,108,303	592,948	12,911,639	100,000	13,604,587
<b>Ending Net Assets</b>	<b>2,088,388</b>	<b>14,315,139</b>	<b>100,000</b>	<b>16,503,527</b>	<b>676,895</b>	<b>14,331,408</b>	<b>100,000</b>	<b>15,108,303</b>

THE TECH MUSEUM OF INNOVATION  
STATEMENT OF FINANCIAL POSITION

	September 30, 1996				June 30, 1996			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
ASSETS								
Cash and cash equivalents	1,550	641,660	-	643,210	1,450	1,202,698	-	1,204,148
Investments	480,235	6,718,638	114,061	7,312,934	-	5,951,584	110,039	6,061,623
Contributed support receivable, net	131,033	4,153,428	-	4,284,461	131,033	4,153,428	-	4,284,461
Public support receivable, net	-	2,316,024	-	2,316,024	-	2,316,024	-	2,316,024
Grants receivable, prepaids and other	78,187	16,603	-	94,791	58,243	215,922	-	274,165
Inventory	78,808	-	-	78,808	72,636	-	-	72,636
Property and equipment, net	503,787	-	-	503,787	512,668	-	-	512,668
Construction-in-progress	1,447,478	-	-	1,447,478	659,017	-	-	659,017
<b>Total assets</b>	<b><u>2,721,079</u></b>	<b><u>13,846,353</u></b>	<b><u>114,061</u></b>	<b><u>16,681,494</u></b>	<b><u>1,435,047</u></b>	<b><u>13,839,656</u></b>	<b><u>110,039</u></b>	<b><u>15,384,742</u></b>
LIABILITIES AND NET ASSETS								
Liabilities								
Accounts payable and accrued expenses	85,969	91,997	-	177,967	112,270	164,169	-	276,439
Payable(receivable) between catagories	546,722	(560,783)	14,061	-	645,882	(655,921)	10,039	-
<b>Total liabilities</b>	<b>632,691</b>	<b>(468,786)</b>	<b>14,061</b>	<b>177,967</b>	<b>758,152</b>	<b>(491,752)</b>	<b>10,039</b>	<b>276,439</b>
<b>Net assets</b>	<b>2,088,388</b>	<b>14,315,139</b>	<b>100,000</b>	<b>16,503,527</b>	<b>676,895</b>	<b>14,331,408</b>	<b>100,000</b>	<b>15,108,303</b>
<b>Total net assets and liabilities</b>	<b><u>2,721,079</u></b>	<b><u>13,846,353</u></b>	<b><u>114,061</u></b>	<b><u>16,681,494</u></b>	<b><u>1,435,047</u></b>	<b><u>13,839,656</u></b>	<b><u>110,039</u></b>	<b><u>15,384,742</u></b>

NOTES:

- Reporting requirements of FASB Statements 116 and 117 have been implemented in these financial statements . The Tech Operating Fund and the Capital Fund activities are recorded as unrestricted. The Restricted Tech Operating Fund and The Future Tech Funds are included as Temporarily Restricted. The Endowment Fund is reported as Permanently Restricted.
- Pledges are recorded as revenue and pledge balances as receivables. Pledge revenue and receivable are revised annually.

Q3 - 1996 OPERATING FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1996 BUDGET
<b>REVENUE</b>						
Contributions	451,130	255,000	1,023,104	815,000	208,104	1,485,000
Memberships	24,385	15,000	51,617	65,000	(13,383)	95,000
Admissions and Fees	127,760	130,500	414,972	405,700	9,272	533,500
Public Support	590,000	575,000	740,000	725,000	15,000	800,000
Store revenue	47,914	45,700	148,833	144,800	4,033	187,000
Advertising	0	45,000	0	45,000	(45,000)	90,000
Other	3,021	900	4,198	2,700	1,498	3,600
<b>TOTAL REVENUE</b>	<b>1,244,210</b>	<b>1,067,100</b>	<b>2,382,724</b>	<b>2,203,200</b>	<b>179,524</b>	<b>3,194,100</b>
<b>EXPENSES:</b>						
Visitor Services	56,221	56,700	180,935	180,600	335	231,100
Engineering	120,870	135,300	333,444	375,900	(42,456)	511,200
Education and Programs	106,204	129,700	368,472	431,200	(62,728)	559,100
HyperTech	0	127,500	0	179,100	(179,100)	306,600
Development	125,671	111,600	467,334	355,800	111,534	572,600
Marketing	58,577	146,500	200,973	290,000	(89,027)	354,500
Administration	97,774	119,600	282,844	322,400	(39,556)	423,800
<b>TOTAL EXPENSE</b>	<b>565,317</b>	<b>826,900</b>	<b>1,834,002</b>	<b>2,135,000</b>	<b>(300,998)</b>	<b>2,958,900</b>
<b>REVENUE OVER EXPENSES</b>	<b>678,893</b>	<b>240,200</b>	<b>548,722</b>	<b>68,200</b>	<b>480,522</b>	<b>235,200</b>

Q3 - 1996 FUTURE TECH FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1996 BUDGET
REVENUE						
Contributions	466,190	1,475,400	2,896,786	4,425,400	(1,528,614)	5,900,800
Public Support	103,624	119,000	535,467	579,200	(43,733)	579,200
Campaign Support	0	25,000	80,000	75,000	5,000	75,000
Other	91,130	30,000	236,353	90,000	146,353	120,000
<b>TOTAL REVENUE</b>	<b>660,944</b>	<b>1,649,400</b>	<b>3,748,606</b>	<b>5,169,600</b>	<b>(1,420,994)</b>	<b>6,675,000</b>
EXPENSES:						
Exhibits	284,702	291,600	812,932	874,800	(61,868)	1,166,400
Engineering	98,628	90,100	230,527	245,500	(14,973)	337,600
HyperTech	45,571	35,700	69,571	72,300	(2,729)	106,000
Museum Project	94,582	93,600	293,770	280,800	12,970	374,400
Development	97,460	95,000	332,207	285,500	46,707	356,000
Administration	42,889	51,000	164,935	137,400	27,535	180,600
Education and Programs	8,821	11,100	27,688	33,300	(5,612)	44,400
<b>TOTAL EXPENSE</b>	<b>672,653</b>	<b>668,100</b>	<b>1,931,630</b>	<b>1,929,600</b>	<b>2,030</b>	<b>2,565,400</b>
<b>REVENUE OVER EXPENSES</b>	<b>(11,709)</b>	<b>981,300</b>	<b>1,816,976</b>	<b>3,240,000</b>	<b>(1,423,024)</b>	<b>4,109,600</b>

THE TECH MUSEUM OF INNOVATION  
STATEMENT OF ACTIVITIES

	Quarter ended December 31, 1996				Quarter ended September 30, 1996			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Fund Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Fund Total
Revenue and support:								
Contributions	472,258	1,907,619	-	2,379,877	435,730	481,590	-	917,320
Admissions & fees	124,616	9,000	-	133,616	127,760	9,000	-	136,760
Public support	75,000	100,007	-	175,007	590,000	103,624	-	693,624
Memberships	38,858	-	-	38,858	24,385	-	-	24,385
Donated property & services	93,674	113,170	-	206,844	104,978	789,172	-	894,150
Store sales	51,428	-	-	51,428	47,914	-	-	47,914
Other	7,412	113,277	-	120,689	3,021	95,152	-	98,173
Net assets released from restrictions	1,266,145	(1,266,145)	-	0	1,494,807	(1,494,807)	-	0
<b>Total support and revenue</b>	<b>2,129,391</b>	<b>976,928</b>	<b>0</b>	<b>3,106,319</b>	<b>2,828,595</b>	<b>(16,269)</b>	<b>-</b>	<b>2,812,326</b>
Expenses:								
Museum Project	104,851	-	-	104,851	94,582	-	-	94,582
Exhibits, Programs & Experiences	689,041	-	-	689,041	625,238	-	-	625,238
Visitor Services	110,301	-	-	110,301	56,221	-	-	56,221
Education	79,440	-	-	79,440	74,430	-	-	74,430
Marketing	124,039	-	-	124,039	115,039	-	-	115,039
Development	415,263	-	-	415,263	223,131	-	-	223,131
Administration	182,896	-	-	182,896	176,469	-	-	176,469
<b>Total Expenses</b>	<b>1,705,831</b>	<b>-</b>	<b>-</b>	<b>1,705,831</b>	<b>1,365,110</b>	<b>-</b>	<b>-</b>	<b>1,365,110</b>
Changes in Net Assets Before Depreciation	423,560	976,928	0	1,400,488	1,463,485	(16,269)	-	1,447,216
Depreciation	51,424	-	-	51,424	51,992	-	-	51,992
<b>Change in Net Assets</b>	<b>372,136</b>	<b>976,928</b>	<b>0</b>	<b>1,349,064</b>	<b>1,411,493</b>	<b>(16,269)</b>	<b>-</b>	<b>1,395,224</b>
Beginning Net Assets	2,088,388	14,315,139	100,000	16,503,527	676,895	14,331,408	100,000	15,108,303
<b>Ending Net Assets</b>	<b>2,460,524</b>	<b>15,292,067</b>	<b>100,000</b>	<b>17,852,591</b>	<b>2,088,388</b>	<b>14,315,139</b>	<b>100,000</b>	<b>16,503,527</b>

Q4 - 1996 OPERATING FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1996 BUDGET
REVENUE						
Contributions	530,738	670,000	1,533,375	1,485,000	48,375	1,485,000
Memberships	38,858	30,000	91,079	95,000	(3,921)	95,000
Admissions and Fees	124,616	127,800	540,221	533,500	6,721	533,500
Public Support	75,000	75,000	815,000	800,000	15,000	800,000
Store revenue	51,428	42,200	200,667	187,000	13,667	187,000
Advertising	0	45,000	0	90,000	(90,000)	90,000
Other	7,412	900	10,824	3,600	7,224	3,600
<b>TOTAL REVENUE</b>	<b>828,052</b>	<b>990,900</b>	<b>3,191,166</b>	<b>3,194,100</b>	<b>(2,934)</b>	<b>3,194,100</b>
EXPENSES:						
Visitor Services	77,901	50,500	265,562	231,100	34,462	231,100
Engineering	144,373	135,300	477,876	511,200	(33,324)	511,200
Education and Programs	97,786	127,900	466,362	559,100	(92,738)	559,100
HyperTech	0	127,500	0	306,600	(306,600)	306,600
Development	351,723	216,800	821,578	572,600	248,978	572,600
Marketing	120,626	64,500	321,600	354,500	(32,900)	354,500
Administration	122,501	101,400	405,345	423,800	(18,455)	423,800
<b>TOTAL EXPENSE</b>	<b>914,910</b>	<b>823,900</b>	<b>2,758,323</b>	<b>2,958,900</b>	<b>(200,577)</b>	<b>2,958,900</b>
<b>REVENUE OVER EXPENSES</b>	<b>(86,858)</b>	<b>167,000</b>	<b>432,843</b>	<b>235,200</b>	<b>197,643</b>	<b>235,200</b>

Q4 - 1996 FUTURE TECH FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1996 BUDGET
<b>REVENUE</b>						
Contributions	1,811,639	1,475,400	4,732,676	5,900,800	(1,168,124)	5,900,800
Public Support	100,007	0	635,474	579,200	56,274	579,200
Campaign Support	37,500	0	117,500	75,000	42,500	75,000
Other	106,745	30,000	343,098	120,000	223,098	120,000
<b>TOTAL REVENUE</b>	<b>2,055,891</b>	<b>1,505,400</b>	<b>5,828,748</b>	<b>6,675,000</b>	<b>(846,252)</b>	<b>6,675,000</b>
<b>EXPENSES:</b>						
Exhibits	349,733	291,600	1,162,665	1,166,400	(3,735)	1,166,400
Engineering	87,279	92,100	317,805	337,600	(19,795)	337,600
HyperTech	37,097	33,700	106,668	106,000	668	106,000
Museum Project	104,851	93,600	398,620	374,400	24,220	374,400
Development	20,716	70,500	352,924	356,000	(3,076)	356,000
Administration	60,395	43,200	195,496	180,600	14,896	180,600
Education and Programs	27,475	11,100	55,163	44,400	10,763	44,400
<b>TOTAL EXPENSE</b>	<b>687,546</b>	<b>635,800</b>	<b>2,589,341</b>	<b>2,565,400</b>	<b>23,941</b>	<b>2,565,400</b>
<b>REVENUE OVER EXPENSES</b>	<b>1,368,345</b>	<b>869,600</b>	<b>3,239,407</b>	<b>4,109,600</b>	<b>(870,193)</b>	<b>4,109,600</b>

THE TECH MUSEUM OF INNOVATION  
STATEMENT OF FINANCIAL POSITION

	December 31, 1996				September 30, 1996			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
ASSETS								
Cash and cash equivalents	1,550	670,449	-	671,999	1,550	641,660	-	643,210
Investments	487,510	7,744,446	120,593	8,352,549	480,235	6,718,638	114,061	7,312,934
Contributed support receivable, net	131,033	4,153,428	-	4,284,461	131,033	4,153,428	-	4,284,461
Public support receivable, net	-	2,316,024	-	2,316,024	-	2,316,024	-	2,316,024
Grants receivable, prepaids and other	80,457	17,260	-	97,717	78,187	16,603	-	94,791
Inventory	88,007	-	-	88,007	78,808	-	-	78,808
Property and equipment, net	465,655	-	-	465,655	503,787	-	-	503,787
Construction-in-progress	1,935,223	-	-	1,935,223	1,447,478	-	-	1,447,478
<b>Total assets</b>	<b>3,189,436</b>	<b>14,901,606</b>	<b>120,593</b>	<b>18,211,635</b>	<b>2,721,079</b>	<b>13,846,353</b>	<b>114,061</b>	<b>16,681,494</b>
LIABILITIES AND NET ASSETS								
Liabilities								
Accounts payable and accrued expenses	226,389	132,655	-	359,044	85,969	91,997	-	177,967
Payable(receivable) between catagories	502,523	(523,115)	20,593	0	546,722	(560,783)	14,061	-
<b>Total liabilities</b>	<b>728,912</b>	<b>(390,461)</b>	<b>20,593</b>	<b>359,044</b>	<b>632,691</b>	<b>(468,786)</b>	<b>14,061</b>	<b>177,967</b>
<b>Net assets</b>	<b>2,460,524</b>	<b>15,292,067</b>	<b>100,000</b>	<b>17,852,591</b>	<b>2,088,388</b>	<b>14,315,139</b>	<b>100,000</b>	<b>16,503,527</b>
<b>Total net assets and liabilities</b>	<b>3,189,436</b>	<b>14,901,606</b>	<b>120,593</b>	<b>18,211,635</b>	<b>2,721,079</b>	<b>13,846,353</b>	<b>114,061</b>	<b>16,681,494</b>

NOTES:

- Reporting requirements of FASB Statements 116 and 117 have been implemented in these financial statements . The Tech Operating Fund and the Capital Fund activities are recorded as unrestricted. The Restricted Tech Operating Fund and The Future Tech Funds are included as Temporarily Restricted. The Endowment Fund is reported as Permanently Restricted.
- Pledges are recorded as revenue and pledge balances as receivables. Pledge revenue and receivable are revised annually.

THE TECH MUSEUM OF INNOVATION  
1996 REVISED BUDGET

	OPERATING FUNDS	FUTURE TECH FUNDS	1996 REV BUDGET TOTAL	1996 BUDGET TOTAL
	\$K	\$K	\$K	\$K
REVENUE:				
Contributions	1,485	5,900	7,385	7,105
Public Support	800	579	1,379	1,379
Admissions & Fees	533	-	533	533
Store Revenue	187	-	187	187
Membership	95	-	95	95
Advertizing	90	-	90	-
Campaign Support	-	75	75	75
Other	4	120	124	124
	-----	-----	-----	-----
TOTAL REVENUE	3,193	6,674	9,867	9,497
EXPENSE:				
Exhibits	-	1,166	1,166	1,166
Development	572	354	926	926
Engineering	512	337	849	783
Administration	423	181	605	605
Education & Programs	560	44	604	574
HyperTech	307	106	413	-
Museum Project	-	374	374	374
Marketing	355	-	355	273
Visitor Services	233	-	233	233
	-----	-----	-----	-----
TOTAL EXPENSE	2,961	2,562	5,524	4,933
EXCESS REVENUE OVER EXPENSE	232	4,112	4,344	4,565
CAPITAL EXPENDITURES				
Future Tech Facility	-	1,320	1,320	1,320
Exhibits	-	571	571	571
L.S.T. Lease	-	200	200	200
Equipment	-	48	48	48
McCabe Facility	-	20	20	20
HyperTech	-	42	42	-
	---	-----	-----	-----
TOTAL CAPITAL EXPENDITURES	-	2,201	2,201	2,159

NOTE:

1996 Budget was revised May 1996 to include revenue and expense associated with the implementation of HyperTech and increased marketing expenses for the 1997 Tech Talk series.

THE TECH MUSEUM OF INNOVATION  
1996 REVISED BUDGET

	1996	BUDGET ADDITIONS		1996 REV
	BUDGET	-----		BUDGET
	TOTAL	HYPERTECH	TECH TALKS	TOTAL
REVENUE:	\$K	\$K	\$K	\$K
Contributions (1)	7,105	280	-	7,385
Public Support	1,379	-	-	1,379
Admissions & Fees (2)	533	-	-	533
Store Revenue	187	-	-	187
Membership	95	-	-	95
Advertising (3)	-	90	-	90
Campaign Support	75	-	-	75
Other	124	-	-	124
	.....	....	--	.....
TOTAL REVENUE	9,497	370	-	9,867
EXPENSE:				
Exhibits	1,166	-	-	1,166
Development	926	-	-	926
Engineering (4)	783	69	-	852
Administration	605	-	-	605
Education & Programs	574	-	30	604
HyperTech (4)	-	413	-	413
Museum Project	374	-	-	374
Marketing	273	-	82	355
Visitor Services	233	-	-	233
	.....	---	---	.....
TOTAL EXPENSE	4,933	482	112	5,526
EXCESS REVENUE OVER EXPENSE	4,565	-112	-112	4,341
CAPITAL EXPENDITURES	2,159	42	-	2,201

NOTES:

1. Restricted revenue from the Capital Campaign in the amount of \$200K will be utilized for HyperTech implementation during 1996.
2. Fees received during 1996 for the Tech Talk series will be recognized as revenue in 1997.
3. Advertising revenue for HyperTech is related to Corporation's image and linkages in the Tech's WWW.
4. HyperTech expenses for 1996 include the WWW Publisher, Electronic Graphic Artist, and the contribution fee based creation of HyperTech WWW exhibits. Additional Engineering expenses include service provider fees and other support requirements. Capital equipment for HyperTech includes hub, router, and workstations.

THE TECH MUSEUM OF INNOVATION  
1996 REVISED REVENUE AND EXPENSE BUDGET  
OPERATING FUNDS

	1996 REVISED BUDGET												1996 REV	1996
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	BUDGET	BUDGET
	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	TOTAL	TOTAL
REVENUE														
Contributions	50.0	50.0	140.0	80.0	120.0	80.0	40.0	35.0	60.0	95.0	305.0	150.0	1,205.0	1,205.0
HyperTech Contributns	0.0	0.0	0.0	0.0	0.0	40.0	40.0	40.0	40.0	40.0	40.0	40.0	280.0	0.0
Public Support	25.0	25.0	25.0	25.0	25.0	25.0	525.0	25.0	25.0	25.0	25.0	25.0	800.0	800.0
Admissions	26.3	27.5	30.2	34.4	28.4	23.6	30.2	28.4	20.0	20.0	24.2	28.4	321.0	321.0
Fees	19.1	15.1	15.0	18.4	15.8	21.1	37.8	3.6	10.7	14.5	17.5	23.0	211.6	211.6
Store Revenue	15.3	16.0	17.6	20.0	16.5	13.7	17.6	16.5	11.6	11.6	14.1	16.5	187.3	187.3
Membership	10.0	10.0	5.0	10.0	10.0	5.0	5.0	5.0	5.0	10.0	10.0	10.0	95.0	95.0
Advertising	0.0	0.0	0.0	0.0	0.0	0.0	15.0	15.0	15.0	15.0	15.0	15.0	90.0	0.0
Other	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	3.6	3.6
TOTAL REVENUE	145.9	143.9	233.0	188.1	216.0	208.7	710.8	168.7	187.6	231.4	451.1	308.2	3,193.5	2,823.5
EXPENSE														
Annual Fundraising	32.3	32.3	72.3	32.3	37.3	37.1	35.4	35.6	40.6	35.6	145.6	35.6	572.2	572.2
HyperTech	0.0	0.0	0.0	6.6	2.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	306.6	0.0
Engineering	40.2	40.2	40.2	40.2	40.2	40.2	45.2	45.2	45.2	45.2	45.2	45.2	512.1	482.1
Administration	33.8	33.8	33.8	33.8	33.8	33.8	33.8	52.0	33.8	33.8	33.8	33.8	423.3	423.3
Marketing	25.0	22.5	30.5	21.5	21.5	22.5	21.5	103.5	21.5	21.5	21.5	21.5	355.1	273.1
Tech Store	12.8	12.8	14.2	14.9	13.8	11.7	15.5	14.4	11.5	11.0	12.2	13.4	158.0	158.0
Public Programs	7.6	8.7	7.9	12.2	7.9	15.2	26.0	11.0	11.3	11.3	11.3	20.3	150.8	150.8
Education	11.1	11.1	11.1	11.1	11.1	41.1	11.1	11.1	11.1	11.1	11.1	11.1	162.6	132.6
Volunteer Services	5.7	5.7	5.7	8.2	45.7	5.7	5.7	5.7	5.7	5.7	5.7	5.7	110.6	110.6
Admissions	4.8	4.8	4.8	4.8	4.8	20.8	5.2	5.2	5.3	4.8	4.8	4.8	74.6	74.6
Workbench	5.9	5.9	5.9	5.9	5.9	5.4	5.0	5.0	5.9	5.9	5.9	5.9	68.2	68.2
Media Lab	5.8	5.8	5.8	5.8	5.8	5.4	4.9	4.9	5.8	5.8	5.8	5.8	67.3	67.3
TOTAL EXPENSE	184.9	183.5	232.1	197.2	230.2	281.3	251.7	336.0	240.0	234.0	345.2	245.4	2,961.4	2,512.8
EXCESS REVENUE	(39.0)	(39.6)	0.9	(9.1)	(14.2)	(72.5)	459.1	(167.2)	(52.4)	(2.5)	105.9	62.7	232.1	310.7

THE TECH MUSEUM OF INNOVATION  
FUTURE TECH FUNDS  
1996 REVISED REVENUE AND EXPENSE BUDGET

	1996 REVISED BUDGET												1996	1996
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	REV	BUDGET
	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	TOTAL	TOTAL
REVENUE														
Contributions	491.7	491.7	491.7	491.7	491.7	491.7	491.7	491.7	491.7	491.7	491.7	491.7	5,900.0	5,900.0
Public Support	76.7	76.7	76.7	77.5	77.5	77.5	78.5	38.1	0.0	0.0	0.0	0.0	579.0	579.0
Campaign Support	0.0	0.0	0.0	0.0	0.0	50.0	0.0	0.0	25.0	0.0	0.0	0.0	75.0	75.0
Other	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	120.0	120.0
<b>TOTAL REVENUE</b>	<b>578.3</b>	<b>578.3</b>	<b>578.3</b>	<b>579.1</b>	<b>579.1</b>	<b>629.1</b>	<b>580.1</b>	<b>539.7</b>	<b>526.7</b>	<b>501.7</b>	<b>501.7</b>	<b>501.7</b>	<b>6,674.0</b>	<b>6,674.0</b>
EXPENSE														
ExhibitDevelopment	86.7	86.7	86.7	86.7	86.7	86.7	86.7	86.7	86.7	86.7	86.7	86.7	1,039.9	1,039.9
Museum Project	31.2	31.2	31.2	31.2	31.2	31.2	31.2	31.2	31.2	31.2	31.2	31.2	373.8	373.8
Technology Developmnt	10.5	10.5	10.5	10.5	10.5	10.5	10.5	10.5	10.5	10.5	10.5	10.5	125.6	125.6
Engineering	25.1	25.1	25.1	26.7	26.7	26.7	28.7	30.7	30.7	30.7	30.7	30.7	337.3	300.9
HyperTech	0.0	0.0	4.9	7.9	11.9	11.9	11.9	11.9	11.9	11.9	11.9	9.9	106.0	0.0
Capital Campaign	23.3	23.3	23.3	23.3	23.3	72.8	23.3	23.3	47.8	23.3	23.3	23.3	353.8	353.8
Administration	14.5	14.5	14.5	14.5	14.5	14.5	14.5	22.3	14.5	14.5	14.5	14.5	181.4	181.4
Education	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	44.2	44.2
<b>TOTAL EXPENSE</b>	<b>194.8</b>	<b>194.8</b>	<b>199.7</b>	<b>204.3</b>	<b>208.3</b>	<b>257.8</b>	<b>210.3</b>	<b>220.1</b>	<b>236.8</b>	<b>212.3</b>	<b>212.3</b>	<b>210.3</b>	<b>2,562.1</b>	<b>2,419.7</b>
<b>EXCESS REVENUE</b>	<b>383.5</b>	<b>383.5</b>	<b>378.6</b>	<b>374.8</b>	<b>370.8</b>	<b>371.3</b>	<b>369.8</b>	<b>319.6</b>	<b>289.8</b>	<b>289.3</b>	<b>289.3</b>	<b>291.3</b>	<b>4,111.9</b>	<b>4,254.3</b>
CAPITAL EXPENDITURES														
Equipment	10.0	10.0	10.0	10.0	8.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	48.0	48.0
Exhibit D & C	0.0	0.0	0.0	0.0	0.0	0.0	71.0	100.0	100.0	100.0	100.0	100.0	571.0	571.0
Future Tech Facility	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	440.0	440.0	440.0	1,320.0	1,320.0
McCabe Facility	10.0	10.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	20.0	20.0
L.S.T. Equipment	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	200.0	0.0	200.0	200.0
HyperTech Equipment	0.0	0.0	0.0	0.0	0.0	0.0	42.0	0.0	0.0	0.0	0.0	0.0	42.0	0.0
<b>TOTAL CAPTL EXPENDT</b>	<b>20.0</b>	<b>20.0</b>	<b>10.0</b>	<b>10.0</b>	<b>8.0</b>	<b>0.0</b>	<b>113.0</b>	<b>100.0</b>	<b>100.0</b>	<b>540.0</b>	<b>740.0</b>	<b>540.0</b>	<b>2,201.0</b>	<b>2,159.0</b>

**THE TECH MUSEUM OF INNOVATION  
1996 BUDGET**

	OPERATING FUNDS	FUTURE TECH FUNDS	1996 BUDGET TOTAL	1995 BUDGET TOTAL (1)
	\$K	\$K	\$K	\$K
<b>REVENUE:</b>				
Contributions	1,205	5,900	7,105	5,790
Public Support	800	579	1,379	1,562
Admissions & Fees	533	-	533	526
Store Revenue	187	-	187	195
Membership	95	-	95	90
Campaign Support	-	75	75	-
Other	4	120	124	97
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<b>TOTAL REVENUE</b>	<b>2,823</b>	<b>6,674</b>	<b>9,497</b>	<b>8,260</b>
<b>EXPENSE:</b>				
Exhibits	-	1,166	1,166	1,166
Development	572	354	926	654
Engineering	482	301	783	436
Administration	423	181	605	675
Education & Programs	530	44	574	625
Museum Project	-	374	374	316
Marketing	273	-	273	220
Visitor Services	233	-	233	228
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<b>TOTAL EXPENSE</b>	<b>2,513</b>	<b>2,420</b>	<b>4,933</b>	<b>4,320</b>
<b>EXCESS REVENUE OVER EXPENSE</b>	<b>311</b>	<b>4,254</b>	<b>4,565</b>	<b>3,940</b>
<b>CAPITAL EXPENDITURES</b>				
Future Tech Facility	-	1,320	1,320	0
Exhibits	-	571	571	1,630
L.S.T. Lease	-	200	200	0
Equipment	-	48	48	0
McCabe Facility	-	20	20	0
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<b>TOTAL CAPITAL EXPENDITURES</b>	<b>0</b>	<b>2,159</b>	<b>2,159</b>	<b>1,630</b>

**NOTE:**

1. 1995 Budget Revenue and Expense have been redistributed to correspond to 1996 Budget categories.

THE TECH MUSEUM OF INNOVATION  
1996 REVENUE AND EXPENSE BUDGET  
OPERATING FUNDS

	1996 BUDGET												1996 BUDGET TOTAL
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
REVENUE	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K
Contributions	50.0	50.0	140.0	80.0	120.0	80.0	40.0	35.0	60.0	95.0	305.0	150.0	1,205.0
Public Support	25.0	25.0	25.0	25.0	25.0	25.0	525.0	25.0	25.0	25.0	25.0	25.0	800.0
Admissions	26.3	27.5	30.2	34.4	28.4	23.6	30.2	28.4	20.0	20.0	24.2	28.4	321.0
Fees	19.1	15.1	15.0	18.4	15.8	21.1	37.8	3.6	10.7	14.5	17.5	23.0	211.6
Store Revenue	15.3	16.0	17.6	20.0	16.5	13.7	17.6	16.5	11.6	11.6	14.1	16.5	187.3
Membership	10.0	10.0	5.0	10.0	10.0	5.0	5.0	5.0	5.0	10.0	10.0	10.0	95.0
Other	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	3.6
<b>TOTAL REVENUE</b>	<b>145.9</b>	<b>143.9</b>	<b>233.0</b>	<b>188.1</b>	<b>216.0</b>	<b>168.7</b>	<b>655.8</b>	<b>113.7</b>	<b>132.6</b>	<b>176.4</b>	<b>396.1</b>	<b>253.2</b>	<b>2,823.5</b>
<b>EXPENSE</b>													
Annual Fundraising	32.3	32.3	72.3	32.3	37.3	37.1	35.4	35.6	40.6	35.6	145.6	35.6	572.2
Engineering	40.2	40.2	40.2	40.2	40.2	40.2	40.2	40.2	40.2	40.2	40.2	40.2	482.1
Administration	33.8	33.8	33.8	33.8	33.8	33.8	33.8	52.0	33.8	33.8	33.8	33.8	423.3
Marketing	25.0	22.5	30.5	21.5	21.5	22.5	21.5	21.5	21.5	21.5	21.5	21.5	273.1
Tech Store	12.8	12.8	14.2	14.9	13.8	11.7	15.5	14.4	11.5	11.0	12.2	13.4	158.0
Public Programs	7.6	8.7	7.9	12.2	7.9	15.2	26.0	11.0	11.3	11.3	11.3	20.3	150.8
Education	11.1	11.1	11.1	11.1	11.1	11.1	11.1	11.1	11.1	11.1	11.1	11.1	132.6
Volunteer Services	5.7	5.7	5.7	8.2	45.7	5.7	5.7	5.7	5.7	5.7	5.7	5.7	110.6
Admissions	4.8	4.8	4.8	4.8	4.8	20.8	5.2	5.2	5.3	4.8	4.8	4.8	74.6
Workbench	5.9	5.9	5.9	5.9	5.9	5.4	5.0	5.0	5.9	5.9	5.9	5.9	68.2
Media Lab	5.8	5.8	5.8	5.8	5.8	5.4	4.9	4.9	5.8	5.8	5.8	5.8	67.3
<b>TOTAL EXPENSE</b>	<b>184.9</b>	<b>183.5</b>	<b>232.1</b>	<b>190.6</b>	<b>227.7</b>	<b>208.8</b>	<b>204.2</b>	<b>206.5</b>	<b>192.5</b>	<b>186.5</b>	<b>297.7</b>	<b>197.9</b>	<b>2,512.8</b>
<b>EXCESS REVENUE</b>	<b>(39.0)</b>	<b>(39.6)</b>	<b>0.9</b>	<b>(2.5)</b>	<b>(11.7)</b>	<b>(40.0)</b>	<b>451.6</b>	<b>(92.7)</b>	<b>(59.9)</b>	<b>(10.0)</b>	<b>98.4</b>	<b>55.2</b>	<b>310.7</b>

THE TECH MUSEUM OF INNOVATION  
FUTURE TECH FUNDS  
1996 REVENUE AND EXPENSE BUDGET

	1996 BUDGET												1996
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTAL
REVENUE	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K	\$K
Contributions	491.7	491.7	491.7	491.7	491.7	491.7	491.7	491.7	491.7	491.7	491.7	491.7	5,900.0
Public Support	76.7	76.7	76.7	76.7	76.7	76.7	76.7	42.3	0.0	0.0	0.0	0.0	579.0
Campaign Support	0.0	0.0	0.0	0.0	0.0	50.0	0.0	0.0	25.0	0.0	0.0	0.0	75.0
Other	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	120.0
<b>TOTAL REVENUE</b>	<b>578.3</b>	<b>578.3</b>	<b>578.3</b>	<b>578.3</b>	<b>578.3</b>	<b>628.3</b>	<b>578.3</b>	<b>543.9</b>	<b>526.7</b>	<b>501.7</b>	<b>501.7</b>	<b>501.7</b>	<b>6,674.0</b>
<b>EXPENSE</b>													
ExhibitDevelopment	86.7	86.7	86.7	86.7	86.7	86.7	86.7	86.7	86.7	86.7	86.7	86.7	1,039.9
Museum Project	31.2	31.2	31.2	31.2	31.2	31.2	31.2	31.2	31.2	31.2	31.2	31.2	373.8
Technology Developmnt	10.5	10.5	10.5	10.5	10.5	10.5	10.5	10.5	10.5	10.5	10.5	10.5	125.6
Engineering	25.1	25.1	25.1	25.1	25.1	25.1	25.1	25.1	25.1	25.1	25.1	25.1	300.9
Capital Campaign	23.3	23.3	23.3	23.3	23.3	72.8	23.3	23.3	47.8	23.3	23.3	23.3	353.8
Administration	14.5	14.5	14.5	14.5	14.5	14.5	14.5	22.3	14.5	14.5	14.5	14.5	181.4
Education	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	44.2
<b>TOTAL EXPENSE</b>	<b>194.8</b>	<b>194.8</b>	<b>194.8</b>	<b>194.8</b>	<b>194.8</b>	<b>244.3</b>	<b>194.8</b>	<b>202.6</b>	<b>219.3</b>	<b>194.8</b>	<b>194.8</b>	<b>194.8</b>	<b>2,419.7</b>
<b>EXCESS REVENUE</b>	<b>383.5</b>	<b>383.5</b>	<b>383.5</b>	<b>383.5</b>	<b>383.5</b>	<b>384.0</b>	<b>383.5</b>	<b>341.3</b>	<b>307.3</b>	<b>306.8</b>	<b>306.8</b>	<b>306.8</b>	<b>4,254.3</b>
<b>CAPITAL EXPENDITURES</b>													
Equipment	10.0	10.0	10.0	10.0	8.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	48.0
Exhibit D & C	0.0	0.0	0.0	0.0	0.0	0.0	71.0	100.0	100.0	100.0	100.0	100.0	571.0
Future Tech Facility	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	440.0	440.0	440.0	1,320.0
McCabe Facility	10.0	10.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	20.0
L.S.T. Equipment	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	200.0	0.0	200.0
<b>TOTAL CAPTL EXPENDT</b>	<b>20.0</b>	<b>20.0</b>	<b>10.0</b>	<b>10.0</b>	<b>8.0</b>	<b>0.0</b>	<b>71.0</b>	<b>100.0</b>	<b>100.0</b>	<b>540.0</b>	<b>740.0</b>	<b>540.0</b>	<b>2,159.0</b>

THE TECH MUSEUM OF INNOVATION  
1995 BUDGET  
STAFFING PLAN

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
EDUCATION	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
MEDIA LAB	1.5	1.5	1.5	1.5	1.5	1.3	1.0	1.0	1.5	1.5	1.5	1.5
WORKBENCH	1.5	1.5	1.5	1.5	1.5	1.3	1.0	1.0	1.5	1.5	1.5	1.5
PROGRAMS & VISITR EXP	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
PUBLIC PROGRAMS	1.2	1.2	1.2	1.2	1.2	3.2	5.2	1.2	1.2	1.2	1.2	3.2
EXHIBIT ENGINEERING	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5
VOLUNTEER SERVICES	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
ANNUAL FUNDRAISING	5.0	5.0	5.0	5.0	5.0	5.0	6.0	6.0	6.0	6.0	6.0	6.0
CAPITAL FUNDRAISING	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
MARKETING	3.8	3.8	3.8	3.8	3.8	3.8	3.8	3.8	3.8	3.8	3.8	3.8
ADMISSIONS	2.0	2.0	2.0	2.0	2.0	2.0	2.2	2.2	2.0	2.0	2.0	2.0
TECH STORE	2.0	2.0	2.0	2.0	2.0	2.0	2.2	2.2	2.0	2.0	2.0	2.0
ADMINISTRATION	5.5	5.5	5.5	5.5	5.5	5.5	5.5	5.5	5.5	5.5	5.5	5.5
EXHIBITS	12.8	12.8	12.8	12.8	12.8	12.8	12.8	12.8	12.8	12.8	12.8	12.8
MUSEUM PROJECT	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0
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TOTAL PERSONNEL	49.8	49.8	49.8	49.8	49.8	51.3	54.2	50.2	50.8	50.8	50.8	52.8

ADMISSIONS & FEES

1996 ATTENDANCE TARGETS

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTAL
ATTENDANCE													
Individuals	5,200	4,900	4,700	7,000	4,200	4,800	7,100	6,400	15,600	3,700	5,000	6,400	75,000
Members	400	400	400	600	400	400	800	600	600	400	500	500	6,000
Teachers	200	200	200	300	200	200	200	600	200	200	200	300	3,000
Convention	200	200	300	200	300	300	200	200	300	300	300	200	3,000
School Classes	2,300	3,000	4,000	3,000	3,900	1,600	800	1,000	600	1,600	1,600	1,600	25,000
Youth Groups	200	200	200	100	200	300	700	400	100	200	200	200	3,000
Tour Groups	250	250	250	250	250	250	250	250	250	250	250	250	3,000
Special Events	1,000	500	600	1,000	700	400	1,400	200	800	900	900	600	9,000
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TOTAL TECH ATTENDANCE	9,750	9,650	10,650	12,450	10,150	8,250	11,450	9,650	18,450	7,550	8,950	10,050	127,000